

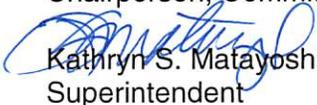


**STATE OF HAWAII**  
DEPARTMENT OF EDUCATION  
P.O. BOX 2360  
HONOLULU, HAWAII 96804

OFFICE OF THE SUPERINTENDENT

November 17, 2015

TO: The Honorable Grant Chun  
Chairperson, Committee on Finance and Infrastructure

FROM:   
Kathryn S. Matayoshi  
Superintendent

SUBJECT: **Update on the Status of Department of Education's Pursuit of Medicaid Reimbursement as it Relates to Section 23 of Act 119, Session Laws of Hawaii 2015**

1. DESCRIPTION

Provide the committee with new information regarding the Department of Education's effort to maximize Medicaid reimbursement.

Section 23 of Act 119, SLH 2015:

Provided that the department of education shall pursue all avenues of Medicaid reimbursement to at least include:

- (1) Reimbursement for qualifying transportation services;
- (2) Reimbursement for qualifying skilled nursing services;

provided further that the department of education shall develop a plan to maximize Medicaid enrollment for qualifying individuals; and provided further that the department shall submit a report detailing its progress in pursuing Medicaid reimbursement and Medicaid enrollment to the legislature no later than twenty days prior to the convening of the regular session of 2016.

2. UPDATE OR PRESENTATION

PowerPoint presentation.

KSM:ME:rt  
Attachment

c: Health Care Contracts and Reimbursement



# State of Hawaii Department of Education

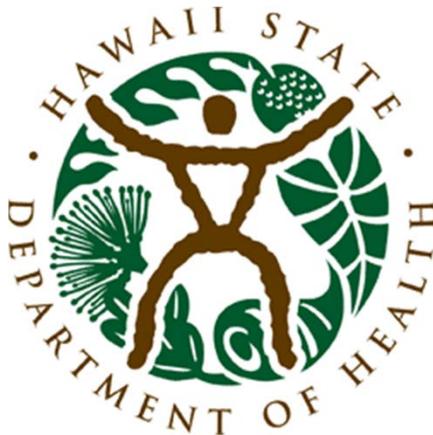
## Medicaid School-Based Claiming Program

November 2015

# CONNECTING and COORDINATING

## Whole Schools, Whole Community, Whole Child

- **Partnership across Departments and Health Community:** Build working relationships among state education, health, and human service departments and organizations = shared goals, projects, and resources.
- **Increase school health services; Increase access to care for uninsured/underinsured:** Medicaid can help establish and fund the Education-Health framework to achieve these goals.



# MEDICAID IN THE DOE

## Historical Overview

- Act 141, SLH 2005, mandated the Department of Education (DOE) to establish and implement a federal revenue maximization program for Medicaid-eligible health services it provides to Hawaii's school aged children. In June 2006 the State of Hawaii passed legislation creating a revolving fund (Act 244). 100% of revenue realized through this program is returned to the DOE.
  
- DOE is a Medicaid Provider.
  - In March 2006 executed Agreement between the DOE and the Med-QUEST Division (MQD) to provide billable services.
  
- As a Medicaid Provider, the DOE is eligible to receive federal reimbursement for certain health-related services provided on behalf of the MQD:
  - Health-related services provided to MQD-eligible special education students as prescribed in their Individualized Education Program (IEP).
  - Administrative activities that support the delivery of health-related services, as well as outreach activities.
  
- Act 119, 2015 (HB500, Section 23): DOE directed to pursue Medicaid reimbursement for Transportation and Skilled Nursing Services & develop a plan to maximize reimbursement.

# DOE MEDICAID WORKING GROUP

- Under the leadership of Senior Assistant Superintendent Amy Kunz, comprised of staff from across DOE, including Superintendent's Office, Deputy Superintendent's Office, Office of Fiscal Services, Office of Information Technology Services, Office of School Facilities and Support Services, and Office of Curriculum, Instruction, and Student Support
- Group has met 5 times so far (Aug 25, Sept 11, September 25, October 23, Nov 13), with interim smaller, focus meetings to build foundational and historical understanding, determine internal and external challenges and opportunities, and develop a plan.



# VISION AND GOALS FOR DOE's MEDICAID REIMBURSEMENT

## PARTICIPATE IN MEDICAID REIMBURSEMENT TO MAXIMUM EXTENT FEASIBLE

- OPTIMIZE ELIGIBLE SERVICES
- OPTIMIZE STUDENT PARTICIPATION
- OPTIMIZE ELIGIBLE PROVIDERS
- OPTIMIZE ADMINISTRATION



# CURRENT PROGRAM

- Identify special education students who are enrolled in the Medicaid program.
- Reimburse the DOE for a portion of the cost of delivering health-related services to Medicaid-eligible special education students.
- Implement a program in the State of Hawaii that utilizes current DOE practices/procedures and does not result in significant increases in service provider tasks.



## Status:

- **On average, 1250 eligible students per month**
- **Current Revolving Fund Balance = \$1,006,485**

# GOAL 1: OPTIMIZE ELIGIBLE SERVICES

## Maximize reimbursement for allowable services

- OT/PT/SPEECH
- COUNSELING
- SKILLED NURSING

## Expand Service Array

- TRANSPORTATION
- INTENSIVE BEHAVIORAL THERAPY (AUTISM)
- ADMINISTRATIVE CLAIMS
- FREE CARE



# CLAIMING REQUIREMENTS

In order to submit claims, certain requirements must be met:

- Prescribed services that are approved under the Medicaid state plan (ie. Special education/IEP; Medicaid)
- Medicaid eligible student
- Medicaid qualified providers
- Parental consent
- Documentation of services



# REIMBURSABLE SERVICES

- Services that are approved under the Medicaid state plan include:

	Currently Billing	Currently Not Billing
	Service	Service
Speech Therapy/Audiology	Individual Therapy	Hearing, Audiology & Language Service
	Group Therapy	Assistive Tech Device Service
	Re-evaluations	Assistive Tech Device Therapy
	Evaluations	Assessments
		Re-assessments
Occupational Therapy	Individual Therapy	Assistive Tech Device Service
	Group Therapy	Assistive Tech Device Therapy
	Re-evaluations	Assessments
	Evaluations	Re-assessments
Physical Therapy	Individual Therapy	Assistive Tech Device Service
	Group Therapy	Assistive Tech Device Therapy
	Re-evaluations	Assessments
	Evaluations	Re-assessments
Behavioral Health	Individual Therapy	Group Therapy
	Evaluations	Family Therapy
		Assessments
		Re-assessments
Nursing		Individual Therapy RN
		Individual Therapy LPN

# Net Revenue by Type of Service

Fiscal Year	Counseling	Occupational Therapy	Physical Therapy	Speech-Language	Fiscal Year Totals
2007	\$242	\$5,047	\$3,205	\$6,041	\$14,535
2008	\$5,342	\$202,887	\$120,579	\$239,760	\$568,568
2009	\$11,419	\$180,043	\$108,897	\$264,350	\$564,709
2010	\$35,060	\$346,716	\$212,127	\$529,954	\$1,123,857
2011	\$46,754	\$404,179	\$208,092	\$625,012	\$1,284,036
2012	\$60,179	\$323,387	\$179,358	\$629,069	\$1,191,994
2013	\$68,113	\$328,381	\$154,031	\$677,016	\$1,227,540
2014	\$44,296	\$274,837	\$135,484	\$582,009	\$1,036,627
2015	\$91,132	\$166,035	\$90,582	\$698,332	\$1,046,081

# GOAL 2: OPTIMIZE STUDENT PARTICIPATION



## CONSENT FORMS



# IMPROVE CONSENT FORM COLLECTION

- **UPDATE CONSENT FORM AND COVER LETTER**
  - Refresh, revise, and reformulate
- **INCLUDE IN NEW SCHOOL YEAR PACKAGE**
  - Target 2016-2017
- **INCLUDE IN SPRING IEP PLANNING**
  - Target new identified Medicaid eligible
  - Target for Spring 2016
- **SCHOOL-BASED CAMPAIGN**
  - Identify SPED-Medicaid outstanding consent forms, school-by-school
- **STATEWIDE CAMPAIGN WITH HEALTHCARE PARTNERS**
  - Engage DHS, DOH, HAH, HPCA
- **EXPLORE FEDERAL GRANT OPPORTUNITIES**
  - Connecting Kids to Coverage

# GOAL 3: OPTIMIZE ELIGIBLE PROVIDERS

- **EMPLOYED PROVIDERS**
- **CONTRACTED PROVIDERS**

Licensing  
Certification  
Training  
Supervision  
Medicaid Approved



# DOCUMENTATION IS KEY FOR ALL SERVICES & SERVICE PROVIDERS!

**Educational vs. Medical**  
Documentation is the most critical factor in achieving maximum reimbursements.

Without sufficient documentation of the provider, service date, duration, setting, progress notes, medical necessity, and approvals, a Medicaid bill cannot be generated.

Full participation of all related DOE personnel is critical for DOE to realize increased school-based claiming.

# GOAL 4: OPTIMIZE ADMINISTRATION

Build DOE capacity to execute and oversee comprehensive Medicaid Revenue Maximization plan

- CAPTURE & MAINTAIN ACCURATE DOCUMENTATION
- DEVELOP ADEQUATE INFORMATION SYSTEMS & PROCESSES
- ENSURE SUFFICIENT STAFFING SUPPORT
- MAINTAIN & SUPPORT BILLING FUNCTION/CLAIMING



# CHALLENGES AHEAD

## INTERNAL

- EDUCATIONAL VS. MEDICAL MINDSET
- STAFFING BUY-IN/WORKLOAD
- INVESTMENT IN STAFFING SUPPORT
- FUNDING
- IDENTIFY ADDITIONAL SERVICES
- INFORMATION TECHNOLOGY SYSTEMS

## EXTERNAL

- INTERDEPARTMENTAL COORDINATION
- PARTNERSHIP DEVELOPMENT
- IMPLEMENTATION TIMING

“Obstacles don't have to stop you. If you run into a wall, don't turn around and give up. Figure out how to climb it, go through it, or work around it.”

~ Michael Jordan

obstacles

# PHASES OF PLAN IMPLEMENTATION





**Questions?**